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To Whom It May Concern:

I am the owner of engineering and surveying firm in East Texas which I formed in 1983. I began using Topcon total stations in 1985 and still the Topcon brand today. My GPS experience includes Ashtech and Trimble. In 2005, I began looking at a new GPS RTK unit. I had most of my GPS knowledge gained from using Trimble equipment so I had pretty much decided on a Trimble GPS. I went to the annual Texas surveyors convention held in Austin for my CEU's and to look at the equipment. It was here where I was first introduced to GeoShack and Paul Isbell, a survey specialist in the Dallas office. They had a booth inside the convention center and a GPS comparison outside. There the latest Trimble RTK unit was set alongside the latest Topcon RTK unit. I was able to try each GPS to gather topo, stakeout, etc. This hands-on comparison quickly changed my mind to go with the Topcon equipment. I first rented a Topcon GPS rover from GeoShack to further test their equipment in an area where I was doing a lot of surveying. This area already had a Trimble base permanently set and broadcasting VHF corrections for another company. None of the major GPS manufacturers make a VHF rover radio now, but I found a company and bought an external radio. Paul brought the rental GPS to me and worked to configure the radio/GPS to communicate with the Trimble base. After renting the unit for a month, I decided to buy it and within 3 months bought the Topcon base GPS and external radio. Throughout this process, Paul has made a good many field trips to meet me where I am working to keep me very productive. As with any new product as sophisticated as the GPS RTK units are, problems or bugs will occur; this has happened to me several times. But the important thing for me is the commitment by Paul, GeoShack and Topcon. When these "bumps" in the road occurred Paul made sure I was back in business quickly. This may be returning phone calls quickly with an answer, or overnight a part, or emailing a software update, or a quick trip to the field. The bottom line is that I have been much more productive using the Topcon GPS during the last year compared to the Trimble GPS I had been using prior. I have plans for a robotic total station in the future and will definitely use GeoShack and Topcon.

Sincerely,



Ray Davis, P.E., R.P.L.S.
Owner