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Jake Carey  
Survey and Machine Control Sales Specialist  
Geoshack - Oklahoma  
918-740-9652 (Cell)  
[jcarey@geoshack.com](mailto:jcarey@geoshack.com)

**VIA EMAIL**

Attention: Jake Carey

**Re: GPT-9000M SERIES ROBOTIC TOTAL STATION**

Dear Jake:

Based on several years of construction stake out, boundary, and topographic surveys with conventional total stations, varying from old sets to new sets, we were able to cut our staking time in half on a specific job last Friday using our new robotic total station using a two man crew. Typically we would have used a 3 man crew a conventional total station and it would have taken us most of the day, approximately 6-8 hours of field time, That being said this will speed our production rate up tremendously and gives us the opportunity to be more thorough and also have time to check our work. Without hesitation, this week I have dedicated this robot to a specific crew that used to run 3 men, now we will be using 2 men the robot and staking out a tremendous amount of work in an expedient amount of time, we have also received a compliment from a contractor today saying he is impressed with how fast we were able to get ahead of him, this in turn puts his crew onsite days earlier making the developer extremely happy. Jake your efforts and support go without saying, you have saved us time with questions being asked immediately if not as soon as you can, that in itself is priceless as you know our struggles with other companies and vendors we have tried to deal with in the past. With that I thank you and look forward in continuing this relationship.

Respectfully Submitted,

Zachary L. Johnson  
**JOHNSON & ASSOCIATES, INC.**